



David GaterVice President, NEXSYS-ONE



Highly experienced in leading teams, network management, technical project management, system implementation and administration.

A successful career is underpinned by helping NEXSYS-ONE in leading sales engagement strategies, business development, delivering growth plans and improvement initiatives, resulting in significant Capex and Opex savings.

An accomplished, dedicated and results focused professional with extensive

experience throughout telecommunications and IT sectors on a global scale. Successful in developing and maintaining key relationships with customers.

Demonstrates a methodical and analytical approach to complex problem solving with a natural ability to realize cost effective solutions. Skilled in restructuring and streamlining business processes and implementing quality improvements to increase efficiency and consistency. Re-engineered business processes of a Network Integration team in remote centres responsible for network engineering, integration and monitoring, which resulted in quality improvements and reduced defects on major network deployments.